



focus on essentials

Infor ERP SyteLine Configuration



Streamline the ordering process to save time

Increase customer satisfaction and retention

Drive sales revenue and profit

Cut lead times on orders

Configure and price products right the first time

Improve production accuracy and saves costs on rework and scrap

I discrete manufacturing

Improve Your Sales & Marketing Process

Infor ERP SyteLine Configuration is an advanced order and product configuration software designed for and integrated with Info ERP SyteLine, the leading extended ERP system for manufacturers on the Microsoft platform.

The Challenge

Responding to customers and creating unique value are essential to manufacturing success. As customers require products with specialized features, more functionality, and different packaging, manufacturers must offer product innovation, distinction, and selection without risking high quality, quick response or value. However, increasingly complex and customized orders can lead to a variety of problems. Industry studies indicate that 50 to 80 percent of all quotes and orders can be inaccurate in a complex manufacturing environment. Those inaccuracies can cost a company as much as two percent of revenue — a significant loss.

Configuration software that improves the sales and marketing process can help eliminate costly errors in quotes and orders. For most companies, the payback on an investment in configuration software is realized within months.

The Infor Solution

Developed for manufacturers of complex and widely variable or customizable products, Infor ERP SyteLine Configuration is the only leading configuration application tightly integrated with Infor ERP SyteLine. Infor ERP SyteLine Configuration provides you with an interactive bridge from your customers to your production operations.

Using Infor ERP SyteLine Configuration, customers, salespeople, and order entry clerks can select the appropriate choices from a myriad of product options. Customer service representatives can configure, estimate, price, and order complex products and services with confidence, knowing the product will meet customer specifications, and that the product can be built and delivered on time.

I discrete manufacturing

Infor takes pride in the 20 years of experience we have in the manufacturing industry. Using our deep base of industry knowledge and proven communications and planning applications, we help suppliers and manufacturers achieve their business goals.

We are passionately focused on providing comprehensive solutions that meet the unique challenges of the manufacturing industry on a global scale. Our solutions are comprehensive, open and modular, giving you the optimal choices to meet today's challenges and leverage tomorrow's opportunities.

Features

- **Single Line, or Entire Order Configuration**
Ensure that products will work together — the first time — with the ability to configure either a single line item or the entire order.
- **Interactive Configuration**
Free your engineering staff from the need to check and approve every order.
- **Custom Job Order Creation**
Automatically generate a 100-percent-accurate bill of materials and job routing for a reduction in order-entry errors.
- **Custom Job Order Creation**
Reduce the costly back-and-forth communications in the quoting and estimating phase.
- **Graphical User Interface**
Options Simplify usage, model development and maintenance processes with powerful configuration tools.
- **Drag and Drop Capabilities**
Use intuitive, object-oriented capabilities to reduce training and the time needed to learn new applications.
- **Object-oriented Structure**
Preserve hierarchical relationships among products, product groups, component parts, and attributes so that rules are automatically inherited down a chain of products.

Requirements

Infor SyteLine ERP



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